

The time-based fee will only be applicable to strategic meetings as described below, these meetings are quite rare and will only happen once every 12 to 24 months, but could be more regular depending on business requirements.

- **Workshops/Brain-storming sessions:** The Consultant may be required to attend workshops hosted by the employer to find solutions to specific problems.
- **Strategy Sessions:** The consultant may be required to sit in strategy review sessions, where a strategy is shared with strategic partners for guidance and input.

Time based fee (used as and when required) - In the case of workshops, brainstorming sessions or strategy reviews, please indicate the all inclusive rate (including breakdown) for resources at each level. The estimated hours provided are only an indication, and are not committed.

| No | Description of Role | Level of seniority | All inclusive Hourly Rate Excl. VAT (Including overheads and profit) |
|----|-------------------------------------|--------------------|--|
| 1 | Managing Director / Divisional Head | Executive | |
| 2 | Account Executive / Account Manager | Senior | |
| 3 | Data Analyst or Similar | Middle | |

| Estimated resource hours to be used over a 36 month period | |
|---|-----|
| | 72 |
| | 108 |
| | 78 |